

# ECA CONFERENCE 2019



## Unlocking Event Cinema Data



## Event Programme



**THURSDAY 10 OCTOBER, 2019**

EYE Film Museum  
Amsterdam

# CONFERENCE PROGRAMME

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## 9.00 REGISTRATION AND REFRESHMENTS

*Level 1 EYE Film Museum*

## 10.00 OPENING SIZZLE AND WELCOME ADDRESS

*Grainne Peat, Event Cinema Association*



## 10.30 EVENT CINEMA SEGMENTATION AND PROFILING

*Sarah Lewthwaite, Movio* **MOVIO**

Movio will look at audience segmentation and profiling against the highest-performing titles of 2018 across a number of territories, identifying key trends but also highlighting the data gaps in Event Cinema.

## 11.00 UNDERSTANDING EVENT CINEMA IMPACTS ON LOCAL MARKET TRENDS

*Comscore, Gower Street and Showtime Analytics*



Combing data and analytics to understand key trends in Event Cinema Box Office over the last few years, and more specifically to determine the impact that Event cinema has had on four different territories - UK and Ireland, Germany, Italy and the Netherlands.

## 11.30 EVENT CINEMA SURVEY RESULTS AND DISCUSSION

*ECA, UNIC and EDCF*



The first session will present the key findings of the Event Cinema survey which has been completed by over 100 different cinema companies across Europe and the US.

The panel discussion will look to address the key technical issues that have emerged.

## 12.45 NETWORKING LUNCH

*Sponsored by Gofilex*

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## 14.15 EVENT CINEMA CONTENT SHOWREEL

## 14.30 USING DATA TO BUILD A DIGITAL PLATFORM

Jen Lim, Powster 

Powster bring more data insights on how to build a successful platform for event cinema content, looking at consumer behaviour across genres, territories and purchasing options.

## 15.00 HOW TO MAXIMIZE F&B SPEND FOR EVENT CINEMA

*Panel Discussion*

Given the dwell-time in cinemas for various Event Cinema titles, this session will explore what cinemas are doing to help maximise F&B spend, with an in-depth look at gaming.

## 15.40 AFTERNOON BREAK

*Sponsored by Movio*

## 16.00 DEFINING EVENT CINEMA

*Panel Discussion* 

There is no doubt that Event Cinema has evolved and is mainly defined by content and/or by methodology of release - even within these categorisations, it is not always clear what is considered to be 'Event Cinema content.' This panel will discuss how we can start to move towards a universal definition of what is 'Event Cinema' to help improve the quality of data that is recorded.

## 16.50 CLOSING REMARKS

*Grainne Peat, Event Cinema Association*

## 17.00 NETWORKING DRINKS

*Sponsored by Gofilex*

**Further details of the conference after party to be announced, but will take place in a central bar from 20.00 til late.**

# Huge thanks to all our event sponsors and supporters



## Tickets

Date: Thursday 10 October

Location: EYE Film Museum, Amsterdam

Ticket price: ECA members £50/ 50 Euros Standard ticket £100/ 100 Euros

Purchase tickets here:

Tickets incl VAT <https://jack-roe.co.uk/book/eca/conf.html>

All other tickets <https://jack-roe.co.uk/book/eca/conf.html>

## Logistics

Eye is directly opposite Amsterdam Central Station.

When arriving at Amsterdam Central Station, take the exit to IJzijde (IJ bank) to take a ferry.

Ferry

Take the ferry in the direction of Buiksloterweg. The 24/7 ferry service is free and leaves every few minutes. The ferry ride takes approximately three minutes. Eye is located on your left and is a three-minute walk as you arrive in Amsterdam Noord.

For more information click here: <https://www.eyefilm.nl/en/visit/plan-your-visit>